



**HILL ROBINSON**

**YACHT MANAGEMENT CONSULTANTS**

July 2010

**FOR IMMEDIATE RELEASE:  
ANTIBES, JULY 2010**

HILL ROBINSON announces the strengthening of its key departments to reinforce their position as the leading independent yacht management company.

New personnel have been recruited in the Antibes office to offer additional support to the Technical Departments (both for refit and new build); Charter Management Department; Crew Administration (Payroll & Administration plus Crew Selection & Recruitment) and Operational Support. Over 20 multi-national, multi lingual staff are now on hand to help ensure the smooth and efficient operation of every yacht in the Hill Robinson fleet.

Managing Director Nick Hill states “2009/2010 has not been the easiest of times, but the demand for yacht management has actually increased as a result of the economic crisis. As the industry’s leading independent yacht managers we have seen a continued steady growth. To meet this growth, we are reinforcing our existing services and adding new services in areas such as crew employment and payroll in response to legislative changes. Our new online support - **HRCLICK** – has been well received and is helping to reduce paperwork both in the office and on board. We have made the decision to invest in the future by recruiting some very experience individuals from the industry as well as some enthusiastic new blood. We feel very optimistic about the future. Our independence, high standards and integrity have always stood us in good stead and we are confident that the additions to our already strong team can only serve to improve this standard of our services.”

**EIGHT SERVICES. ONE TEAM**

**New Construction Project Management**

Over the last 10 years HILL ROBINSON’s new build team has been working with some of the world’s top shipyards to ensure successful deliveries for owners. The new online service **HRCLICK** allows owners, captains, project managers, designers and shipyard personnel to have direct access to the same up to date project information.

**Technical Support and Refits**

The very best technical skills are available 24/7. If you require the experience of a naval architect, a class 1 engineer or a surveyor or you need help with a refit, flag state, shipyard, manufacturer or supplier, the technical support team at HILL ROBINSON are just a call or an email away. Let them work to find the solutions while the captain and engineer deal with running the yacht and taking care of the guests.



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**Safety and Security**

Safety, security and operational efficiency is critical for every yacht and an essential element of yacht management. Full ISM should be practical, easy to work with and with real support that achieves results. Using **HRCLICK** HILL ROBINSON offers one of the simplest safety management systems on the market to assist with all aspects of **ISM/ISPS** or **Mini ISM**.

**Charter Management**

HILL ROBINSON are not brokers or retail sales agents. The philosophy for HILL ROBINSON is to co-ordinate the charter management on the owner's behalf and to help facilitate the brokers busy schedule. Who better to handle charter enquiries than the yacht's manager?

**Operational Support**

HILL ROBINSON provides full shore-based logistical support leaving the captain and crew free to concentrate on providing the guests with service of the highest quality. Operations can be overseen in all four corners of the world.

**Financial Administration**

HILL ROBINSON prepares a realistic budget for the operation and maintenance of the yacht. Providing running costs/monthly account reports compared to the pre-agreed budget is the best way for an owner to see how his vessel is being managed. With bank accounts and cards in a country and currency of your choice and all discounts being passed back to the clients the accounting of the yacht couldn't be better.

**Crew Payroll and Administration**

Recent changes in legislation, notably social security charges and contractual requirements, have resulted in HILL ROBINSON providing full solutions for crew employment by handling and managing the process of crew employment and payroll.

**Crew Selection and Recruitment**

HILL ROBINSON have access to all their contacts and a crew database to select and recruit the best possible candidate. They use their detailed knowledge of the owner, the vessel requirements and the crew member to choose the right candidate for each job.

For further information regarding the services provided by HILL ROBINSON please visit:  
[www.hillrobinson.com](http://www.hillrobinson.com)

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**Hill Robinson: the leading independent Yacht Management Company**