

HILL ROBINSON

YACHT MANAGEMENT CONSULTANTS

2011



CHARTER BROKERS WORK WITH HILL ROBINSON

... THE DEDICATED YACHT MANAGEMENT COMPANY

HILL ROBINSON is neither a broker nor a retail charter agent. This means the team is ideally placed to work with all charter brokers as there is no conflict of interest and client confidentiality remains intact. The broker/client relationship is treated with the utmost respect.

Already responsible for safety, operational and financial management, HILL ROBINSON is well placed to handle the accurate marketing, efficient negotiations and timely and professional closure on enquiries and bookings. Carefully managing a small number of vessels means that each yacht and its prospective brokers and clients will consistently receive the highest level of personal service.



PEGASUS V

Managed by Hill Robinson, available for charter from Denison and Daves, LLC

HILL ROBINSON makes sure retail charter brokers receive an immediate response from our trusted and experienced charter managers to ensure the best deals in the fastest possible time.

In addition to its role as charter manager HILL ROBINSON has an excellent working relationship with the central agents who handle the calendars of other yachts within the HILL ROBINSON management fleet. With the owners' interests as the key to any successfully managed yacht, HILL ROBINSON's yacht managers provide full support for the brokers and work as a team with the captain to ensure the guests get the most from a well run charter.



LA MASCARADE

Managed by and available for charter through Hill Robinson

HILL ROBINSON is respected as the leading independent yacht manager within the MYBA network of charter agents.





"We really enjoyed negotiating with David and found a mutually acceptable compromise arriving at the best rate for all parties. It was fun and we did it. We wish all our deals could be made in the same spirit and look forward to working with Hill Robinson again."

Kirstin Ringsing, YachtZoo



"I recently put together a charter on DIAMOND A. Hill Robinson pulled out all stops to assure that this last minute charter went ahead without a hitch."

Sussie Kidd, Camper and Nicholson's International

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OUR FLEET



DIAMOND A



www.mydiamond-a.com
The stunning ex Ultima III - a 58m Abeking & Rasmussen. Available in the Caribbean for the winter. A great party or family yacht.

GERMANIA NOVA



47m new build replica by FNM sleeps 10 guests in 5 double cabins. Available in the Caribbean this winter. A unique experience not to be missed.

LULU



www.my-lulu.net
A sporty Baia Atlantica 78'. Lulu sleeps 6 guests in 2 double and 1 twin cabin. Her purple hull will be an eye-catcher wherever she goes.

MY LITTLE VIOLET



www.mylittleviolet.net
A 46m Abeking & Rasmussen, My Little Violet is a regular on the Côte d'Azur. She sleeps 10 guests in 4 double and one twin cabin.

SARISSA



A lightweight, elegant and fast new Vitters yacht, Sarissa is ideal for keen sailors. She sleeps up to 10 in 3 double and 2 twin cabins.

SHANDOR



www.my-shandor.com
More than an expedition vessel, Shandor has a fabulous spacious sundeck with a jacuzzi, dining area, bar and sun beds. Sleeps 12.

LA MASCARADE



www.my-lamascarade.com
A classic 30m Feadship, sleeping 8 guests in 4 spacious double cabins, La Mascarade is the perfect choice for a Mediterranean cruise.

MOSAFA



www.mymosafa.com
Another fun boat, this Azimut 86S sleeps 8 in 2 double and 2 twin cabins. She wintered in the Red Sea, but is back for Mediterranean charters.



SISTER ACT

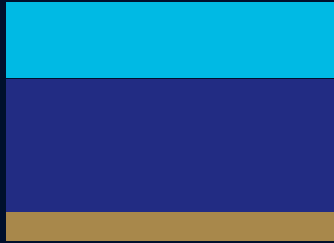


Ex New Century, this 43m Heesen is a popular charter yacht. With a master suite, 2 double and 2 twin cabins, it is a regular in St. Tropez.

VENI VIDI VICI



www.myvenividivici.com
Powerful, contemporary and with cruising speeds of 28 knots, it is perfect for lunch on Pampelonne Beach and dinner in Monaco.



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SALES BROKERS WORK WITH HILL ROBINSON

... IT'S ALL ABOUT YOUR CLIENT RELATIONSHIP

Buying or selling a yacht is a significant transaction requiring professional guidance and advice. As THE leading independent yacht management company, HILL ROBINSON provides support to some of the best brokers in the business.

Always respecting the client/broker relationship, HILL ROBINSON can offer invaluable support and assistance to all parties. Clients and brokers alike appreciate the objective viewpoint HILL ROBINSON brings to the process. Services offered include:

- Pre-purchase and general condition surveys
- Certification and documentation review
- Recommended worklists or upgrades
- Technical and safety audits
- Predicted running costs budget
- Final crew payoff and clear title
- New crew employment
- Closing paperwork

Whatever your requirements, we will work with you to ensure the efficient and timely closure of your transaction.

For more information on how HILL ROBINSON can help you, contact:
Nick Hill or **Marianne Richards** on client@hillrobinson.com



KATHLEEN ANNE Managed by Hill Robinson, available for charter from Edmiston and Company

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